



Request for Proposal  
Biosolids Handling Services  
#B2026-SWR-16

**Town of Seabrook, New Hampshire**  
**Wastewater Department**



**Request for Proposal # B2026-SWR-16**

*You are cordially invited to submit a proposal for the handling services of all biosolid materials for the Town of Seabrook Wastewater Treatment Facility in accordance with the attached specifications, terms, and conditions. Prospective respondents are advised to read this information carefully before submitting a proposal.*

*Three (3) copies of the Bid must be submitted in a sealed envelope plainly marked:*

***RFP# B2026-SWR-16  
Biosolids  
Town of Seabrook  
C/o Shaylia Wood  
Chief Procurement Officer  
99 Lafayette Road  
Seabrook, NH 03874***

***All proposals/bids must be received by May 21, 2026 at 2:00 pm EST and will be opened publicly at such time.***



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**SCOPE OF WORK**

**A. Overview:**

Under this agreement, it is required that all labor, equipment, materials, and supervision be furnished by the Proposer to:

1. Receive, haul, and beneficially use/dispose of all biosolids from the Town of Seabrook Wastewater Treatment Facility (WWTF) located at 274 Route 286, Seabrook, NH 03874 or,
2. Receive, haul, and deliver biosolids to a disposal/processing facility.

The duration of the contract will be for five (5) years beginning on November 4, 2026 and ending on November 3, 2031.

**B. Proposer Qualifications:**

To be considered responsive, the Proposer or the Proposer’s direct subcontractor(s) shall meet the minimum requirements listed in the table below:

<b>Qualifications</b>	<b>Minimum Requirements</b>
Experience <b>with each end-use proposed</b> in an amount equal to or greater than 10,000 wet tons per year.	5 years of successful experience
Experience hauling biosolids from a facility that operates 24 hours per day, 365 days per year.	5 years of successful experience.
Experience with multiple end use or disposal streams in the event that one is discontinued.	Maintain a minimum of two (2) beneficial use and/or disposal streams.
If applicable to proposed end use, experience with U.S. EPA annual reporting.	5 year of successful experience reporting to U.S. EPA. Proposer must provide copy of submitted annual EPA 503 report.
All permits required for proposed work.	Possession of all required permits valid for start of contract.

**Proposer must provide documentation when submitting their Proposal showing evidence that they meet all of the qualifications described above. In addition, the Proposer must indicate the end use for the biosolids in the Bid Form. Examples of end uses include land application, incineration, landfilling, etc.**



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C. Material and Quantity:

The material covered under this proposal is a non-hazardous sewage sludge called biosolids as classified by the United States Environmental Protection Agency (USEPA) and/or any other applicable laws and regulations. Biosolids characteristics, amounts, and sampling results from the past four (4) years are available by email request to [Swood@seabrooknh.org](mailto:Swood@seabrooknh.org) and can be found on the Town website [www.seabrooknh.info/procurement](http://www.seabrooknh.info/procurement). Site walkthroughs may be made by appointment only.

The biosolids will not be frozen and will be free of any trash, hazardous waste, or debris. Contractor shall not mix biosolids with other materials prior to arrival at final use sites unless approved in advance and in writing by the Town. The biosolids currently have a solids content of approximately 11 to 15% (average of 13%). The WWTF generates approximately 1,760 wet tons of biosolids annually with fluctuating daily production. Biosolids are typically hauled every other business day. The Seabrook WWTF has planned dewatering upgrades that will occur during the contract period which will increase the percent solids of the biosolids. The Contractor will be notified ninety (90) days in advance of the dewatering upgrades completion date.

Contractor should be aware that the biosolids may cause rust and may contain pathogenic microorganisms. Contractor should also be aware that biosolids contain small quantities of hydrogen sulfide and ammonia and also may produce methane gas if stored. Seabrook cannot guarantee condition, quantity, or quality of the material. Notice is hereby given that the quantity, content, and nature of the material may change depending on influent received and treatment processes. The Contractor will be notified ninety (90) days in advance of any change in the treatment process at the WWTF that could materially affect the quality of the biosolids.

D. Biosolids Analysis:

The Town will pay for all laboratory analysis of the biosolids (including sampling and sample shipment costs) as required by regulation for the uses proposed by the Proposer. The Contractor and the Town will promptly provide to each other all laboratory analyses and information which they obtain about the biosolids, and which is required for regulatory reporting.

E. Equipment Required:

Leak-proof trailers or containers with seals and wide anti-splash seals shall be used by Contractor for hauling of biosolids. Each trailer or container shall be appropriate for biosolids containment and equipped with covers (canvas or suitable alternative material) that can be securely fastened to reduce odors and contain biosolids in case the trailer overturns.

The Contractor shall provide a container suitable for collection of a minimum of 16 tons of wet sludge and shall replace the full container with an empty one at time of collection. The container size cannot exceed the WWTF limited container space which has been indicated to be, at maximum, able to hold a 30 yard roll off container.

All hauling trucks used by Contractor shall be equipped with a reverse direction alarm consisting of a warning horn or beep that will activate any time the truck is in reverse. Each vehicle shall be equipped with a scraper, shovel, broom, and other tools as necessary to allow the driver to clean the vehicle and respond to drips or small spills. Transport vehicles must also be equipped with splashguards.



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The Contractor shall be solely responsible for the condition of its equipment. All equipment shall be kept clean and properly maintained. The Town has sole and exclusive discretion in determining if Contractor's equipment is acceptable. Only equipment in good working condition, as judged by the Town, is acceptable. The Town may reject pieces of equipment found to be in unsatisfactory condition or doing unsatisfactory work.

In the event of any rejection by the Town, the Contractor must remove the unsatisfactory equipment and replace it with good and acceptable equipment that is consistent with Town expectations.

The Town assumes no responsibility whatsoever for loss or damage of equipment owned or operated by the Contractor, its agents, or employees. The entire responsibility for any and all injury to the public, to individuals, and to property resulting directly or indirectly from the performance of the work hereunder shall rest upon the Contractor.

F. Schedule:

The schedule for removal of biosolids shall be prepared by the Contractor weekly and approved by the Town. Unless otherwise mutually agreed, service is provided during regular business hours 7AM-3PM Monday – Friday, exclusive of holidays. Early morning container changes are preferable.

G. Procedures:

1. Communication:

- The Contractor shall designate one or more contact persons for day-to-day coordination with the Town's wastewater staff.
- The Contractor shall designate one or more contact persons for resolution of contractual or invoicing issues as needed.
- The Contractor shall furnish and update, as necessary, a list of names, email addresses, and telephone numbers of responsible parties to be called on a 24-hour, 7 days per week basis in the event of an emergency or unusual operational conditions.

2. Load Weighing:

- Contractor will weigh all biosolids on a certified scale at the Contractor's facility, the WWTF, or other suitable location. Contractor's weight slips obtained at such scales shall be the basis for measurement and billing for biosolids management. Contractor will provide the Town with a scale report or shipping report with individual scale/shipping records monthly via e-mail, regular mail, or overnight delivery. The scale report includes a complete listing of the data on all the individual scale/shipping records. Contractor will promptly report to the Town overweight or underweight loads delivered to the Contractor's facility. Contractor will use an assumed density of one thousand four hundred and fifty (1450) pounds per cubic yard of biosolids, unless the density is reasonably documented by the Contractor or Town to differ by more than five (5) percent.

3. Tarping:

- The contractor shall be responsible for handling the trailer covers for loading and unloading. Covers shall be securely fastened before leaving the loading and unloading sites.



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4. Cleanliness:

- The Contractor shall be responsible for controlling and abating any odor, spillage, insect, vermin, or any other nuisance arising from its operation. The Town will provide water and a wash down area which is to be used by the Contractor to keep the loading site(s) at the WWTF and trucks clean and free of spillage before leaving the WWTF. Any spillage or discharge of material to Town or public roads shall be cleaned up promptly by the Contractor. If the Town is required to clean up any spillage or discharge, all costs incurred including direct and administrative costs shall be reimbursed by the Contractor or withheld from Contractor payments.
- The Contractor shall provide water for all vehicles used in hauling biosolids to complete washdown before leaving the use/disposal site. The interior of vehicle trailers, as well as all exterior surfaces, including tires and mud flaps shall be completely hosed down to minimize tracking of biosolids from the use/disposal site.

5. Unloading:

- The Contractor shall be responsible for coordination with appropriate authorities to conduct acceptable unloading operations to meet both the Town and unloading site requirements. Contractor shall ensure that cargo bays are completely empty and the exterior of the truck clean prior to leaving the haul destination.

6. Contingency Plan:

- The Contractor shall prepare a Biosolids Hauling Contingency Plan for responding to accidents or spills and submit this plan to the Town's Wastewater Department for approval within three weeks after receipt of contract award letter. The Contractor may not begin work until a contingency plan is accepted and approved by the Town.
- The plan shall be carried in each of the Contractor's biosolids hauling trucks and be readily available to the driver in the event of an accident or spill.
- A typical plan shall contain the following information:
  - Emergency Procedures
  - Emergency Contacts
  - Basic First Aid Principles
  - Incident Report Forms
  - Material Safety Data Sheet or equivalent for biosolids
  - Transportation Section
- The Emergency Procedures Section shall discuss incident protocol, determining the extent of the incident, non-spill incident procedures, and spill cleanup procedures.
- The Material Safety Data Sheet or equivalent shall establish that biosolids are not a hazardous or dangerous material.
- The Transportation Section shall discuss on-board safety equipment, safety training, equipment maintenance, truck routes, and any other applicable subjects.



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H. Safety:

The Contractor shall comply with all applicable Federal, State, and local laws, ordinances, codes, and regulations. If Contractor performs a portion of the work in another state, that state's safety regulations shall also apply.

The Contractor shall provide operating and safety training for all personnel working under this Agreement. The Contractor shall train drivers on safety, emergency response, basic biosolids characteristics and regulations, haul routes, public perception issues and proper loading and unloading procedures. If land application is used, the Contractor shall train land application equipment operators on proper loading and application practices. The Contractor shall document training with sign-in sheets, syllabuses, handouts, etc., and provide such documentation to the Town upon request. The Contractor's field staff shall be instructed on appropriate responses to inquiries from citizens or local government representatives and shall be furnished with contact information for the Town's Water & Sewer Superintendent (name and phone number) to provide as appropriate.

Contractor's supervisory personnel shall be trained in first aid, and each vehicle shall be equipped with a first aid kit. The Contractor shall comply with all State and Federal Department of Transportation requirements during the duration of the contract. All safety rules will be observed including those imposed at specific sites. Contractor's project personnel must be trained and familiar with procedures to follow if vehicles are involved in an accident.

I. Contractor Personnel:

The Contractor must furnish only experienced and skilled operators and other personnel as required. All workers employed by the Contractor and Subcontractors shall be competent and skilled in the performance of the work to which they are assigned. Failure or delay in the performance of the contract due to any inability by the Contractor, for any reason, to obtain employees of the number and skill required may be deemed by the Town to constitute a default of the contract. Contractor shall notify the Town in writing two weeks prior to any changes in Subcontractors.

The Contractor shall assign a qualified person to be in charge of coordinating with Town staff. The person in charge of Contractor's operations shall be available at all times to make decisions regarding work under the contract.

J. Regulations, Permits, and Agreements:

The Contractor shall be aware of existing, revised, proposed, and new Federal, State and local rules and regulations covering its activities in connection with this work and comply with those rules and regulations. The Contractor shall be responsible to notify the Town of changes or practices necessitated by any revision in rules and regulations. The Town will not be responsible for notifying the Contractor of any changes in rules and regulations regarding the handling and delivery of biosolids that affect its operations.

The Contractor shall be required to provide the Town's Water & Sewer Superintendent and Chief Operator with copies of all associated approved Federal, State, and local regulatory permits, including subsequent renewals for all activities identified in this Proposal. Permits shall be current and shall accommodate the handling of all biosolids quantities specified herein, throughout the entire term of



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the contract. Any actual or anticipated changes in permit requirements, or litigation that may affect the Contractor's operations, shall be reported to the Town within three days of the date that the Contractor knew, or reasonably should have known about, such changes and/or litigation. All costs associated with obtaining the required permits and approvals shall be borne by the Contractor and shall be considered included in the proposed compensation for services.

It is the responsibility of the Contractor to ensure that their Subcontractor(s), and all workers that the Contractor or Subcontractor(s) employ, shall have proper and valid licenses and/or certifications as required by local, State, and Federal law to perform work as described in this contract. The Contractor shall, at the request of the Town, supply proof of these licenses and/or certifications.

The Contractor shall maintain and provide copies to the Town's Water & Sewer Superintendent and Chief Operator of auditable records, documents, and papers documenting the complete disposition of biosolids handled by the Contractor for inspection by authorized local, State and Federal representatives as required by law.

The Contractor shall be responsible, at its expense, for meeting monitoring and reporting requirements imposed by all regulatory agencies having jurisdiction over the Contractor operations. The Contractor shall be responsible to provide improvements and pay all operating expenses required for compliance with the requirements of the responsible regulatory agencies.

**K. Contract Cost Adjustment:**

Contractor will adjust all rates annually, on the anniversary of the date of the signed contract, at a rate equal to the most recent annual percentage increase in the Consumer Price Index (CPI-U), published by the United States Department of Labor for Boston, Brockton, Nashua.

Contractor may adjust the base price on a monthly basis to cover extraordinary increases in the price to the Contractor of the "on-road" diesel fuel "Floor Price" (hereinafter defined). The Floor Price of diesel fuel shall be defined as the listed average price for diesel fuel for the month prior to which the effective date of the contract occurred, as set forth on the Energy Information Administration (EIA) Retail on Highway Diesel Prices index for New England PADD 1A (the "Index") or a successor index. Each month the Contractor may adjust the aforementioned Base Price to the Town (hereinafter "Monthly Adjusted Rate") whenever the average monthly Index fuel price listed for the month of service ("Service Month Index Price") exceeds the Floor Price. The Service Month Index Price can be located at the following website: <https://www.eia.gov/petroleum/gasdiesel/> and is listed in the Full History spreadsheet located at the same website.

Contractor may make the following adjustments to partially or fully cover increases in costs of Contractor's provision of services arising from any of the following occurrences (to the extent not resulting from the negligence or willful misconduct of Contractor or Contractor's violation of any permit, law, or regulation): (i) receipt of biosolids which do not meet the agreed upon quality or any material change in the quality of biosolids or excessive odors that has not been previously agreed to, (ii) changes in any laws, ordinances, or regulatory requirements or guidelines or changes in interpretation or enforcement thereof, (iii) revocation, suspension, denial, or modification of any permit, license, or approval, or (iv) change in price to Contractor of disposal at any third party site. All



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rate adjustments described in this paragraph are subject to Town approval. Contractor shall provide the Town with written notice of any such rate adjustments and the effective date thereof, together with reasonable justification therefor.

## **PROPOSAL TERMS**

The Town of Seabrook reserves the right to accept or reject any and all proposals in whole or in part received as a result of this RFP. If a proposal is selected, it will be the most advantageous regarding price, quality of service, and the contractor's qualifications and capabilities to provide a particular service. The Town reserves the right to consider proposals for modifications at any time before a contract is awarded, and negotiations would be undertaken with the contractor whose proposal is deemed to best meet the Town's specifications and needs. There will be no reimbursement to any candidate if the selection process is terminated. The Town of Seabrook reserves the right to waive defects and informalities of the proposals.

All bids must be received by 2:00 pm EST on May 21, 2026. The submittal package must include three (3) copies of the proposal. Telephone, email, or facsimile proposals will not be accepted. Proposals received after the deadline will not be accepted and will be returned unopened.

## **PROPOSAL PREPARATION**

**In order to facilitate the evaluation of the proposal statements, the Proposer is instructed to follow the outline below when responding.** Proposals that do not follow the outline or do not contain the required information may be considered unresponsive proposals. Additional and more detailed information may be annexed to the main body of the reply.

Proposals can be submitted in letter format or as a bound document. The following information should be provided:

- A. Company Background Material  
Include pertinent information concerning the firm's background, experience, reputation, and financial resources.
  
- B. Ability to Perform  
Previous work on similar projects - the firm will demonstrate its understanding of and familiarity with projects of this type or similar contracts developed. Firms shall list all contracts of comparable type that they have performed or supervised within the last five (5) years. Include contract duration, services performed, and the contracting agency's name, address, and phone number.



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## **INSURANCE REQUIREMENTS**

The successful bidder shall carry any and all insurance that will protect the Town of Seabrook and its officials, agents, employees, and volunteers from any and all claims and demands, costs, damages, loss of service or consortium, expenses, compensation, and attorney's fees.

Worker's Compensation Insurance as required under New Hampshire law for all employees engaged in the work hereunder and shall provide a certificate to the Town indicating such insurance coverage before engaging in any work hereunder.

The successful bidder shall also carry the following types of insurance with the Town named as an additional insured under each. The limits shall be at least \$1 million on account of any one person or accident and \$1 million on account of any additional person or accident.

- Public Liability Insurance, Property Damage Insurance, Bodily Injury Insurance, Property Damage Insurance covering the operation of vehicles or equipment, bodily Injury Insurance covering the operation of vehicles or equipment, and Non-Ownership Automobile Liability Insurance.

## **INTENTION TO BID / ADDENDA**

Bidders that want to participate in the RFP are urged to submit an intention to bid form to receive addendums and possibly additional information. Intention to Bid forms can be found on the town website at [www.Seabrooknh.info/procurement](http://www.Seabrooknh.info/procurement). Completed Intention to Bid forms and questions may be emailed to the Chief Procurement Officer at [Swood@seabrooknh.org](mailto:Swood@seabrooknh.org). All questions shall be submitted in writing to only the Chief Procurement Officer at the above address by May 14<sup>th</sup>, 2026, at 2:00 pm EST. The Chief Procurement Officer will then forward the question and the Town's response to all prospective bidders. In the event it becomes necessary to revise any part of the RFP, the addenda will be provided by email and on the Town website at [www.Seabrooknh.info/procurement](http://www.Seabrooknh.info/procurement). Deadlines for submission of RFP's may be adjusted to allow for revisions. To be considered, original proposals with amended proposals must be submitted before the date and time specified.

## **WITHDRAWAL OF BID PROPOSAL**

A bidder will be permitted to withdraw his/her proposal unopened after it has been deposited if such request is received in writing prior to the time specified for opening the proposals.

## **CONSIDERATION OF PROPOSALS**

Bids will be made public at the time of opening and may be reviewed only after they have been properly recorded. In the case of a discrepancy between prices written in words and those written in figures, the prices written in words shall govern. In the event of a discrepancy between the total shown in the proposal and that obtained by adding the products of the quantities of items and bid prices, the latter shall govern.



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**AWARD OF CONTRACT**

The successful bidder will be notified by mail to the address on their proposal that their Bid has been accepted and that they have been awarded the contract.

**CANCELLATION OF AWARD**

The Town reserves the right to cancel the award of any contract at any time before the execution of such contract by all parties without any liability against the Town.

**EXTRAS**

Except as otherwise herein provided, no charge for any extra work or material will be allowed unless the Town Manager has ordered the same, in writing.

\*The Town of Seabrook is a Tax-Exempt Organization.

**BID SUBMISSIONS**

Bids must be signed by an official authorized to bind the contractor to its provisions for at least a period of 90 days. Failure of the successful bidder to accept the obligation of the contract may result in the cancellation of any award.

"The undersigned certifies under penalties of perjury that this Bid is in all respect bona fide, fair, and made without collusion or fraud with any other person. As used in this section, the word "person" means any natural person, joint venture, partnership, corporation, or other business or legal entity."

\_\_\_\_\_  
(Authorized Signature)

\_\_\_\_\_  
(Date)

\_\_\_\_\_  
(Company) & (Title)



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**CONTRACT TERMS**

The Town of Seabrook will negotiate contract terms upon selection. All contracts are subject to review by the Town of Seabrook legal counsel and will be awarded upon signing of a commitment or contract, which outlines terms, scope, budget, and other necessary items.

**TIMELINE**

May 14<sup>th</sup>, 2026,

**Question submissions are due by 2 pm**  
Submitted to [Swood@seabrooknh.org](mailto:Swood@seabrooknh.org)

May 21<sup>st</sup>, 2026,

**Submissions are due at Seabrook Town Hall at 2pm**  
Proposals will be opened publicly immediately after in the Selectmen's Meeting Room.

Approved by:

A handwritten signature in black ink, appearing to read "W. Manzi III".

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William M. Manzi III  
Town Manager

4/7/26



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**BID FORM**

Submitted By:

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**Company Name** – Hereinafter referred to as the “Proposer”

PROPOSER acknowledges receipt of the following ADDENDUM:

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_
- 5 \_\_\_\_\_

The undersigned PROPOSER proposes and agrees, if the Proposal is accepted to enter into an Agreement with the Town of Seabrook, to the fixed unit prices for work and materials as specified or indicated in accordance with the Proposal Documents and to complete all Work as specified or indicated in the Proposal Documents during the contract period of November 4, 2026 to November 3, 2031.

PROPOSER accepts all of the terms and conditions of the Proposal Documents. This Proposal will remain open for sixty (60) days after the day of Proposal opening. PROPOSER will sign the Agreement and submit other documents required by the Contract Documents within five (5) working days after the date of the Town of Seabrook issues the Notice of Award.

The Seabrook Wastewater Treatment Facility has planned dewatering upgrades that will occur during the contract period that will increase the percent solids of the biosolids. PROPOSER shall provide two (2) base prices as shown in the tables below for biosolids with differing percent solids.

Quantities listed herein are annual estimates based on past usage and are not to be construed as a commitment. No minimum or maximum is guaranteed or implied.

The responsive and responsible Contractor with the lowest base price, preferred performance, preferred end use(s), and best fit for the Town will be the Successful Proposer.

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Initials of Proposer



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**Item One (1):**

Furnish all applicable labor, materials, equipment, permits, fees, and other appurtenances of services to receive, haul, beneficially use/dispose or deliver to a disposal/processing facility of approximately 1,760 wet tons of sludge per year with a solids content of **less than** 18%:

End Use – Minimum Two (2) (Description, Location)	Tons Allocated (wet tons)	Base Price – Numerical (\$ per wet ton)	Base Price – Written (\$ per wet ton)
Total Estimated	1760		

**NOTE:** BiDS shall include all applicable taxes and fees.

\_\_\_\_\_  
Initials of Proposer





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The Bidder shall state below what works of a similar character to that of the proposed contract they have performed and provide such references as will enable the Owner to judge their experience, skill, and business standing.

All questions must be answered, and the data given must be clear and comprehensive. This statement must be notarized. If necessary, add separate sheets.

Bidder Name:		
Permanent Main Office Address:		
<i>Street # and name</i>	<i>City/Town</i>	<i>State ZIP</i>
When was it organized?	Where incorporated?	
Is the bidder registered with the Secretary of State to do business in NH? <input type="checkbox"/> Yes <input type="checkbox"/> No		
For how many years has your firm engaged in the contracting business under its present name?		
Please list previous firm names and dates if applicable.		
<b>Years</b>	<b>Previous Name</b>	
-		
-		
-		
Contracts on hand, attach a schedule or list showing gross amount of each contract.		
Describe the general character of work performed by your company.		
<input type="checkbox"/> Yes Have you ever failed to complete any work awarded you in the scheduled contract time, including approved time extensions? <input type="checkbox"/> No If so where and why?		
<input type="checkbox"/> Yes Have you ever defaulted on a contract? <input type="checkbox"/> No If so where and why?		
<input type="checkbox"/> Yes Have you ever had liquidated damages assessed on a contract? <input type="checkbox"/> No If so where and why?		
List the more important contracts recently executed by your company:		
Recent Contract Name	Approximate Cost	Month/Year Completed
List your major equipment <b>available for this contract:</b> (Attach additional sheets as necessary.)		
List your key personnel <b>available for this contract:</b> (Attach additional sheets as necessary.)		
Staff Name	Role (i.e. Project Superintendent, Foreman)	



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**NOTE:** Bidders may be required to furnish their latest financial statement as part of the award process.

Respectfully Submitted:

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Street # and name \_\_\_\_\_ City/Town \_\_\_\_\_ State ZIP \_\_\_\_\_  
\_\_\_\_\_ [Signed Name] Being duly sworn, deposes and says that they are \_\_\_\_\_ [Position Title] of \_\_\_\_\_ [Organization] and all the answers to the foregoing questions and all statement contained therein are true and correct.

Sworn to before me this \_\_\_\_\_ day of \_\_\_\_\_,  
\_\_\_\_\_, Notary Public  
My Commission Expires \_\_\_\_\_

Seal

Attest:

BIDDER agrees to perform all the work described in the PROPOSAL DOCUMENTS for the previously noted unit prices, as indicated above.